

# ENARTIS USA LABORATORY SERVICES

Vinquiry Laboratories by Enartis USA is more than a service lab, we take a consultation approach to understanding the requirements of your laboratory. Whether performing analysis to guarantee the quality and stability of your product or confirming in-house results with check analysis, our customized solutions ensure you get the most out of your lab and your wine.



## A COMPREHENSIVE SUITE OF SERVICES



### **Analytical, Sensory and Consulting Services**

Combining our laboratory testing capabilities, the expertise of our enological and sensory staff and premium range of Enartis products, we offer support to winemakers for optimizing key steps of the wine production process.



### **Laboratory Support**

We provide consulting for laboratory setup, upgrade and troubleshooting, collaborative testing services for quality control and a full range of laboratory equipment and supplies.



### **New Product Development and Wine Improvement**

With our knowledge and expertise as one of the leading players in the winemaking market, we can assist you develop customized products and overcome obstacles with troubleshooting and offering solutions.



### **Training and Educational Services**

Boost your knowledge with sensory sessions, instrument training, online workshops and webinars, in addition to a variety of winemaking workshops at our classroom-based training programs run by one of our analysts, enologists or winemaking technicians.

## FOUR WAYS TO SEND US YOUR SAMPLES

### 1. Bring your samples to any of our branches

You are always welcome to bring your samples to all three of our branches during business hours.

### 2. Use our courier services

Call your local office to request a free sample pick-up:

Windsor (707) 838-6312  
 Napa Valley (707) 967-0290  
 Central Coast (805) 591-3321

### 3. Ship your samples using an annual flat fee

You can use our UPS account to send us an unlimited number of sample shipments for one year for a flat fee. No shipping costs for you!


California: \$ 150/year  
 Other States: \$ 200/year

SAMPLE TYPE	CALIFORNIA	OTHER STATES
WINE	UPS Ground	UPS 2 <sup>nd</sup> Day Air
JUICE	UPS Ground*	UPS Next Day Air
DISTILLED BEVERAGES	UPS Ground	UPS 2 <sup>nd</sup> Day Air
BEER	UPS Ground	UPS 2 <sup>nd</sup> Day Air
CIDER	UPS Ground	UPS 2 <sup>nd</sup> Day Air
OTHER SAMPLES	UPS Ground	UPS 2 <sup>nd</sup> Day Air


\*Next Day Air for samples sent from Southern California to our Windsor office.

### 4. Leave your samples in our drop boxes


#### SONOMA COUNTY


 Windsor Branch  
 7795 Bell Road - Windsor, CA 95492

#### NAPA COUNTY


 Napa Fermentation  
 575 3rd Street - Suite A - Napa, CA 94559

#### CENTRAL COAST

 Central Coast Wine Services  
 2717 Aviation Way - Santa Maria, CA 93455

 Central Coast Branch  
 1850 Ramada Drive - Suite 3 - Paso Robles, CA 93446

 Lucas & Lewellen  
 123 Easy Street - Buellton, CA 93427

 Stolpman  
 1700 Industrial Way - Lompoc, CA 93436

#### MENDOCINO COUNTY

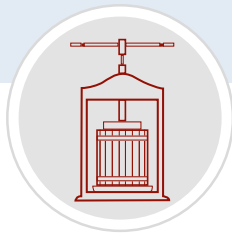
 McNab Ridge Winery  
 2350 McNab Ranch Road - Ukiah, CA 95482

## ANALYTICAL PANELS: PATH TO QUALITY



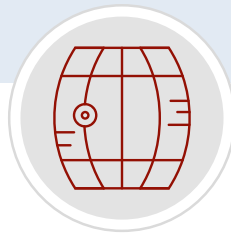
#### GRAPES

Grape Quality Monitoring Panel  
 Total Grape Phenolic Panel  
 Botrytis Panel



#### JUICE/MUST

Juice Panel  
 Predictive Acid Adjustment  
 Guidelines  
 Yeast Nutrition Panel

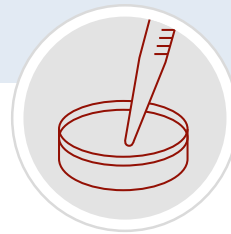


#### FERMENTATION

Fermentation Assessment Panel

#### POST FERMENTATION

Malolactic Fermentation  
 Assessment Panel  
 Core Wine Chemistry Panel  
 Wine Phenolic Fingerprint



#### WINE QUALITY MONITORING

Monthly QC Panel  
 Antioxidant Capacity  
 Wine Phenolic Fingerprint  
 PCR Panel  
 Oak Aroma Compounds Panel



#### PREPARATION FOR BOTTLING

##### Stability

Bentonite Fining Trials  
 Pinking Potential  
 CMC Panel  
 Heat Stability Test

##### Troubleshoot

Wine Improvement Panel

##### Filterability

Filterability Panel  
 Unfiltered Bottling Panel

## ACCESS YOUR DATA ANY TIME, ON ANY DEVICE!

Enartis USA offers clients the ability to access analysis reports and current and historical data relative to all testing performed at our labs. In addition, our customers can pre-submit samples online, print labels and sample submission forms, making the sample submission process simple and fast. To set-up your account, contact our laboratory customer service team at (707) 838-6312.

VINQUIRY  
 LABORATORIES  
 by enartis

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